ORDER

FIRST COAST NEWS

| Orders | Order / Rev: | 709859 | | | | | | | | | | |
|------------|----------------------|-----------------|-------------------|----------------|---------------|--|------------|-------|--|--|--|--|
| | Alt Order #: | 06297355 | | | | A GANNETT COMPANY WJXX-TV Jim Quinn T-PHI | | | | | | |
| | Product Desc: | NELSON FOR | SENATE | | | | | | | | | |
| | Estimate: | 560 | | | | | | | | | | |
| | Flight Dates: | 08/29/12 - 09/0 | 3/12 | Primary AE: | | | | | | | | |
| | Original Date / Rev: | 08/27/12 / 08/2 | 7/12 | Sales Office | : | | | | | | | |
| | Order Type: | Political | | Sales Regio | n: | NAT | | | | | | |
| Agency | Name: | Abar Hutton N | ledia/ POL | | | | | | | | | |
| | Buying Contact: | | | Billing Type: | Billing Type: | | Cash | | | | | |
| | Billing Contact: | | | Billing Caler | ndar: | Broadcast EOM/EOC 15% | | | | | | |
| | | 6190 Grovedal | e Court Suite 200 | Billing Cycle | e: | | | | | | | |
| | | Alexandria, VA | 22310 | Agency Con | nmission: | | | | | | | |
| Advertiser | Name: | Nelson, B/ D / | US Senate | | | | | | | | | |
| | Demographic: | A35+ | | New Busine | ss Thru: | | | | | | | |
| | Product Codes: | PL-US Senate | | Order Sepai | ration: | 00:15:00 | | | | | | |
| | Priority: | P-3 | | Advertiser E | xternal ID: | | | | | | | |
| | Revenue Codes: | AGY, GEN, PC | AGY, GEN, POL | | ernal ID: | | | | | | | |
| Bill Plan | | | | Totals | | | | | | | | |
| Start Date | End Date # Spots | Gross Amount | Net Amount | Month | # Spots | Gross Amount | Net Amount | Ratin | | | | |
| 08/27/12 | 09/03/12 | \$900.00 | \$765.00 | September 2012 | 7 | \$900.00 | \$765.00 | 0.0 | | | | |
| | | | | Totals | 7 | \$900.00 | \$765.00 | 0.0 | | | | |
| A | | | | | | | | | | | | |

Account Executives

| Account Executive | Sales Office | Sales Region | Start Date / End Date | Order % |
|-------------------|--------------|--------------|-------------------------------|---------|
| Jim Quinn | | | Start Of Order - End Of Order | 100% |

| Order Share | Share | Total |
|-------------|-------|-------------|
| WJXX-TV | 3% | \$900.00 |
| Market | 100% | \$30,000.00 |

| Competitive Share | Share | Total |
|-------------------|-------|-------------|
| CABLE | 0% | \$0.00 |
| WAWS | 2% | \$600.00 |
| WCWJ | 0% | \$0.00 |
| WJXT | 26% | \$7,800.00 |
| WTEV | 43% | \$12,900.00 |
| WTLV | 26% | \$7,800.00 |

| Ln | Ch | Start | End | Inventory Cod | e Break | Start/End Ti | ime Days | Len Sp | ots | Rate Pri | Rtg Type | Spots | Amount |
|----------|-------------------------|------------------|----------------------|-------------------------------|--------------|------------------|----------------|--------|-----|--------------|----------|-------|----------|
| 1 | WJXX | 08/29/1 | 2 08/29/12 | Good Morning A M-F 7a-9a | merica CM | M-F 7a-9a | W | :30 | 1 | \$125.00 P-3 | 0.00 NM | 1 | \$125.00 |
| W | Sta /eek: 08/ | rt Date 27/12 | End Date 09/02/12 | <u>Weekdays</u> W | Spots/Week 1 | Rate \$125.00 | Rating 0.00 | | | | | | |
| 2 | WJXX | 09/03/1 | 2 09/03/12 | Good Morning A M-F 7a-9a | merica CM | M-F 7a-9a | М | :30 | 1 | \$125.00 P-3 | 0.00 NM | 1 | \$125.00 |
| V | <u>Sta</u> /eek: 09/ | rt Date 03/12 | End Date 09/09/12 | Weekdays M | Spots/Week 1 | Rate \$125.00 | Rating 0.00 | | | | | | |
| 3 | WJXX | 08/29/1 | 2 08/31/12 | FCN News at 6 M-F 6-6:30pm | СМ | M-F 6p-6:30p | WTF | :30 | 3 | \$130.00 P-3 | 0.00 NM | 3 | \$390.00 |
| <u> </u> | Sta /eek: 08/ | rt Date 27/12 | End Date 09/02/12 | Weekdays WTF | Spots/Week 3 | Rate \$130.00 | Rating 0.00 | | | | | | |

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Order / Rev: 709859 Advertiser: Nelson, B/ D / US Senate

Alt Order #: 06297355 Product Desc: NELSON FOR SENATE WJXX-TV

Flight Dates: 08/29/12 - 09/03/12 Estimate: 560

| Lr | Ch | Start | End | Inventory Code | Break | Start/End T | ime Days | Len Sp | ots | Rate Pri | Rtg Type | Spots | Amount |
|---------------------------------|------------|----------|----------|-----------------|------------|-------------|----------|--------|-----|--------------|----------|-------|----------|
| 4 | WJXX | 09/03/12 | 09/03/12 | FCN News at 6 | CM | M-F 6p-6:30 | M | :30 | 1 | \$130.00 P-3 | 0.00 NM | 1 | \$130.00 |
| | | | | M-F 6-6:30pm | | | | | | | | | |
| | Sta | rt Date | End Date | <u>Weekdays</u> | Spots/Week | Rate | Rating | | | | | | |
| \ | Veek: 09/ | 03/12 | 09/09/12 | M | 1 | \$130.00 | 0.00 | | | | | | |
| 5 | WJXX | 09/01/12 | 09/01/12 | FCN Sat News at | 6:30 CM | Sat FCN Nev | ws WeS- | :30 | 1 | \$130.00 P-3 | 0.00 NM | 1 | \$130.00 |
| Sat 6:30-7p/7p news after footh | | | | |) | | | | | | | | |
| | Sta | rt Date | End Date | <u>Weekdays</u> | Spots/Week | Rate | Rating | | | | | | |
| \ | Veek: 08/2 | 27/12 | 09/02/12 | S- | 1 | \$130.00 | 0.00 | | | | | | |

Totals 7 \$900.00